



PSC-STN ATLAS ELEKTRONIK (Malaysia) SDN BHD

(A Joint Venture Company of PSC DEFENCE TECHNOLOGIES SDN BHD, Malaysia and STN ATLAS ELEKTRONIK GmbH, Germany)

NEWSLETTER

July 2003

SLEP Program For KD MUTIARA under way

The official start of production for the Hydrographic Equipment of the SLEP Program for KD MUTIARA took place beginning of April 2003. The wet-end was already pre-produced, so the PDI (pre delivery inspection) of the wet-end was carried out from 19th – 23rd May 2003. The wet-end consists of those parts, which have to be installed on the ships hull and an early delivery will contribute to shorten the time needed for the overall program. The parts to be installed within the ship, the dry-end, are under procurement and production. The delivery is planned for September, followed by system integration, set to work, demonstration trials and training. In parallel our engineers have been for training courses on hydrographic equipment at the premises of the OEM, to further improve their expertise. The existing expertise, which we already could demonstrate in our service activities for the KD PERANTAU, is recognized by both, our customer and the OEM. On our way to become the first partner company to ATLAS HYDROGRAPHIC in Malaysia we are proceeding as planned, to further improve local service of highly sophisticated equipment and systems.

APDE 2003

Together with CONTRAVES MALACCA we participated in the APDE 2003, the Asian Pacific Defense Electronic Conference and exhibition at the Shangri-La Hotel in Kuala Lumpur. Participants in the conference and visitors of the exhibition have been experts and decision makers from the Ministry of Defence and other government organizations. The most prominent visitor to our booth was the Minister of Defence, Dato' Seri Najib Abdul Razak. The conference and the exhibition offered the possibility of open information exchange and direct information.

Our Deputy Managing Director, Dr.Heino Dობiasch, contributed to the conference presenting a paper on "Integrated Command and Control Systems for Modern Navies". This presentation, has contributed to the awareness of the latest applications, development and

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training in database generation, system installation, setting-to-work, and acceptance tests and participated in the successful completion of the Simulator System.

The important roles played by the local engineers and the successful completion of the project on schedule is indeed a testimony of the effectiveness of the transfer-of-technology (ToT) program. We want to thank STN ATLAS Elektronik for its commitments on the ToT program. Our company is now entrusted with the responsibility to attend to RMN needs during the two-year warranty period.

PSC-STN ATLAS Elektronik has successfully resolved all problems and needs raised by the RMN since the official handing over of the Simulator to the RMN in October 2002. There is no doubt that such arrangement benefits all the parties concerned, enabling fast and effective response to the customer, the RMN, and reliable and efficient support to STN ATLAS Elektronik, the Original Equipment Manufacturer.

More importantly, it proved that with an effective transfer of technology program, and definitely committed local engineers, high technology can be acquired and local expertise can be developed for the best interest of the nation. Having local capability to provide system through-life support is definitely an advantage to the Malaysian customer. PSC-STN ATLAS Elektronik would very much like to also provide operational and maintenance support to the RMN to ensure the continuous smooth operation and optimization of this modern simulator system.

Meeting The Press

A Press Conference was held on 27 April 2003 to highlight to the press the mission of the JV Company and its commitments to develop local expertise in high technology electronic systems through effective transfer of technology as well as Malaysian Industry Participation programs.



With the successful completion of BSS and especially the successful participation of our Malaysian engineers, a milestone in the further development of the capabilities of the JV company became visible. The way is open for further growth in this sector as well.

Participation in IHOCE'03

Together with our OEM / partner company, ATLAS HYDROGRAPHIC, we participated in the IHOCE'03 from 8th to 10th of July.

strategies in modern day warfare. The presentation, among others, highlighted the capabilities of COSYS in the modern day warfare. COSYS is the Command System for the new generation of PV's for the RMN.



Grand Opening Ceremony of ANS5000 Bridge Simulation System

We would like to extend our congratulation to the RMN, in particular, the Education and Training Admiral, Laksda Dato' Pahlawan Mohd Rasip bin Hassan and his team for the very successful opening ceremony of the Bridge Simulator on 27th of April in conjunction with Navy Day celebrations. The event represented another milestone in RMN's efforts to strive for education and training excellence in preparing its officers and men to operate and manage highly sophisticated modern warships. The Bridge Simulator is a wisely acquired asset to provide an almost real scenario for RMN to train its officers in ship handling of the various classes of ships under simulated conditions, and without the risks to assets and lives.

We are proud to be associated with the project and more importantly, the roles played by four engineers, trained for ANS 5000 simulators in Germany, namely, Mr.Yaakub, Mr.Faiz, Mr.Vengatesh and Mr.Yusof. They have received

Apart from a contribution to the conference from our Australian colleagues with a presentation on "Employment of Multi Beam Echo Sounders", we have had various very interesting contacts with hydrographers from Malaysia and neighboring nations in our booth. This specialized exhibition and conference was, without any doubt, a good opportunity to intensify contacts and dialog between industry and users.

ISO 9001:2000

Our management and staff are dedicated and committed to provide quality of products and services.



Commercial department during ISO training

As such PSC-STN ATLAS Elektronik is embarking on the implementation of ISO 9001:2000 QMS. This is to ensure that all services and products

provided by the company meet with the customer's requirement. The successful implementation of a Quality Management System will enhance our business profitability and efficiency, and position us among the leading companies providing highly innovative and quality products, system and services that continually satisfies the customer requirement.

1st Malaysian Maritime Simulator Users Forum 2003

Modern simulators play a more and more important role in providing training and education. To support the users of Maritime Simulators, and to enable information exchange between users themselves and between users and manufacturer, PSC-STN ATLAS Elektronik (M) Sdn. Bhd. has decided to initiate a Maritime Simulator User Forum. This user driven conference shall contribute to information exchange between all parties involved and thus contribute to increased performance and utilization of high value assets.

Future Challenge, Mine Counter Measures

Together with the OEM in Germany, PSC-STN ATLAS Elektronik is preparing a detailed proposal for the RMN, to support the RMN in becoming one leading Navy in this highly specialized area. Intensified discussions with the experts have already started.

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